

Christian Strategic Alliance

Membership By-laws

Revised 10-01-03

?ARTICLE ONE - NAME & PURPOSE:

The name of this organization is "Christian Strategic Alliance." The organization's sole purpose is to create an environment conducive to business networking and referral generation for the members involved. Meetings are held on Wednesday mornings from 7:30 A.M. to 8:45 A.M. in the Regency Room on the 3rd Floor of Regency Realty located at 25950 Acero, Mission Viejo, Ca 92691.

?ARTICLE TWO (A) - MISSION STATEMENT:

We are committed to the highest integrity, honesty and Christ centered professionalism, While offering the most competitive services and products available in the marketplace. As individuals and professionals, while we are limited in our own field or industry, together aligned with each other we are truly endless. We understand and believe in the principle that as Christians we treat others, as we want to be treated. By serving God, in supporting other Christians and promoting their businesses, we receive many blessings in our own lives. To God Be The Glory

Biblically Based

Galations 6:10 Therefore as we have opportunity, let us do good to all people, especially to those who belong to the family of believers.

Proverbs 16:3 Commit your works to the Lord and your plans will be established.

?ARTICLE TWO (B) - VISION STATEMENT:

Christian Strategic Alliance is committed to offering local Christian business professionals that demonstrate integrity, honesty and professionalism an opportunity to align synergistically, creating a serious environment that is conducive to business development

Christian Strategic Alliance is founded on professionals of the highest integrity, honesty and professionalism committed to developing relationships with other like-minded professionals with the intent of providing a higher level of service to their customers and clients. As individuals we are authorities in our own professions and together the service and value we bring to our customers is unmatched by our competition. By synergistically working together and keeping our intentions clear, there are no limitations except for the ones we place on ourselves.

?ARTICLE THREE - MEMBERSHIP PROCESS:

1. Sponsor (member) invites a guest that represents a non-conflicting industry or business.
2. Guest may attend up to but not more than two (2) meetings. Guest must submit an application no later than the close of the second meeting. (The applicant will be allowed to attend the third meeting only after they have been invited back by the Board at the end of the review process).
3. References are interviewed by the Board either in person or by telephone at the board member's discretion.
4. Applicant is interviewed by the Board either in person or by telephone at the board member's discretion.
5. All Board members review results of applicant and reference interviews and a decision is made whether or not to continue the application process through to a group vote based on eligibility of the applicant.
6. Upon affirmation of continuation, the applicant will be invited to attend the third meeting. At the end of the third meeting, the applicant will be given the opportunity to speak on his/her behalf for two (2) minutes. During this time, the applicant shall inform the group of the type of industry and the services that he/she provides. Also in this time period, the applicant shall effectively demonstrate how he/she will bring value to the organization by their membership participation.
7. Upon conclusion of the two- (2) minute presentation, the current members may ask the applicant questions in order to clarify the applicant's intent and purpose for membership. In the event that two (2) applicants are vying for the same industry representation, a "speak off" will be ordered and used to determine the more qualified of the two applicants.
8. Upon completion of the presentation by the applicant, they will be thanked and excused from the meeting (The applicant will be informed that they will receive notification of the vote results either by telephone or by mail within the next three- (3) business days). At this time, the applicant's sponsor shall take up to two (2) minutes to give a testimony and feedback to the members providing endorsement for their applicant.
9. Board members provide the group with all results of the interview process and open for any questions or concerns the group may have.
10. Vote slips are passed to all eligible members and they are asked to vote and pass their slips to the Board. At this time, all votes will be tallied and the results given to the group.
11. The applicant is notified of the vote results within three (3) business days.
12. Upon membership approval by a minimum of 70% of the voting members, the new member will be invited to return to the following meeting and will be announced as the newest "Christian Strategic Alliance" member.

?ARTICLE FOUR - MEETING AGENDA:

The meeting agenda shall be set by the President. The following list represents potential agenda items

1. Networking and buffet breakfast (starts at 7:00 A.M.).
2. Welcome, Prayer & Flag salute (starts at 7:10 A.M.).
3. Mission statement read and minutes from prior meeting shared.
4. Introduction of “Christian Strategic Alliance”.
5. “60 Commercial” given by each member summarizing their services, products, knowledge, background and experience. What a good lead for them would be.
6. Guests introduced and given an opportunity to give “60 Commercial”
7. Clean Joke current member (Previously Determined) gives 15-minute
8. A current member (Previously Determined) gives 15-minute Presentation
9. Voting on potential new members. (when applicable)
10. Old and new business discussed, reports and invoices distributed.
11. Referrals and Testimonies Given and Received
12. Announcements, speaker rotation and wrap up and a closing prayer (8:45 A.M.)

?ARTICLE FIVE - PENALTIES ASSESSED:

1. \$1.00 late penalty for any member arriving after 7:30 A.M. All members on time will have a chance at winning drawing.
2. \$1.00 early departure penalty for any member leaving before 8:45 A.M.
3. \$5.00 absentee penalty if no replacement is assigned.
4. \$25.00 penalty for not giving assigned 15-minute presentation.
5. \$5.00 penalty for any breakfast fees paid after the second week of the month.

?ARTICLE SIX - ATTENDANCE:

1. All members commit to attending all meetings or having a replacement.
2. Members are allowed (3) absences without a representative every 6 months.
3. (2) Late arrivals more than 5 minutes count as (1) absence.
4. (2) Early departures count as (1) absence.
5. Having a replacement attend a meeting does not count as an absence.
6. More than (3) absences within 6 months are grounds for dismissal from “Christian Strategic Alliance”
7. Failure to sponsor a guest in a six month period of time will count as (1) absence.
8. Fiscal year is from January 1st - December 31st.

?ARTICLE SEVEN - EXPECTATIONS AND COMMITMENTS:

1. Only one highly professional and integrity driven individual from each specific industry will be allowed to be involved in “Christian Strategic Alliance.”
2. Professionals are committed to creating and sharing referrals with the rest of the group each week, month, and quarter. All referrals given and received will be documented. Any member not participating with the sharing of referrals will be subject to losing their membership privileges.
3. Professionals are committed to servicing all referrals in a timely and professional manner operating only through integrity.
4. All members are committed to sponsoring at least one new member every 6 months. Failure to comply will result in “one no show”. To be amended at 25 member level.
5. A current member must sponsor all applicants.
6. All members must be full time with adequate experience in each profession being represented (at least 2 years).
7. Any disruptions from a member that affects the integrity of the group may result in a group decision to reconsider the disrupting member’s position.
8. All members are subject to a quality control voting once a year. All members will vote on the continued membership of each fellow member for the following year based on personal experience, conduct, professionalism, participation, how they handle referrals, commitment, etc. At least 70% of members must vote in favor of each member for continued membership in “Christian Strategic Alliance.”
9. All members are committed to being held accountable for the referrals that are given and received. They are also expected to participate fully.
10. All members are committed to abide by the bylaws, procedures, and rules of “Christian Strategic Alliance.” Failure to comply with any of the above mentioned is grounds for immediate dismissal from the group.
11. All members are expected to respect the individual business practices of all other members, therefore, “recruitment” based businesses or secondary business opportunities are discouraged. If a complaint is filed in regards to these practices, the involved member is subject to a group vote that may result in the termination of the position of that member.

?ARTICLE EIGHT - NOT-FOR-PROFIT CHAPTERS:

For groups that have no current fees or dues that are assessed for yearly membership, any monies received through penalties, voluntary collections, or from any other means shall be applied only to the non-profit purposes of the organization, and no part of the monies shall benefit any individual officer or member. From time to time certain actions may require minimal financial participation from each member (i.e. brochures, trade shows, chamber of commerce involvement, advertising, web site, etc.).

?ARTICLE NINE - AMENDMENTS:

Any amendment to these bylaws may be adopted by the voting of the active members present at a meeting. A quorum is constituted when at least 2/3 of the active members are present at a meeting. An amendment is passed when at least 70% of the quorum votes in favor of a particular amendment. Notice of proposed amendment shall be given to each member at least one meeting prior to when amendment will be voted on. There shall be no voting by proxy.

?ARTICLE TEN - OFFICER & BOARD DESCRIPTIONS:

PRESIDENT:

1. Brings meeting to order.
2. Opens meeting with welcome and prayer.
3. Directs an efficient networking meeting that starts and ends on time.
4. Prepare and follow the Agenda for the weekly meeting, keeping all members in alignment with the Mission Statement for "Christian Strategic Alliance."
5. Arrange and prepare Speaker Rotation
4. To hold and be held accountable by other Board members in order to insure all tasks and assignments are being completed.
5. To be held accountable for the ultimate success of each meeting and to insure adherence to all bylaws.
6. Shares equally with all Board Members in new member application interview and vote in process.
7. Has the power of one single vote at the Board Meeting.

VICE-PRESIDENT:

1. Assists President in bringing meeting to order.
2. Greets guests and provides them with visitor packet.
3. Leads group in Flag salute.
4. Responsible for successful development, implementation and accountability of all committees formed and adherence to the bylaws, policies and procedures by such committees.
5. To hold and be held accountable by President.
6. Responsible for committee dispute resolution and to involve other Board Members if necessary.
7. Responsible for keeping strict time during both the '60 Commercial' and the in depth 15 Minute Presentation.
8. Shares equally with all Board Members in new member application interview and vote in process.
9. Has the power of one single vote at the Board Meeting.

SECRETARY:

1. Sets up all necessary documentation and tools for weekly meeting.
2. Keeps and maintains all documents, tools for group (i.e. business card box, 50/50 tools, etc.)
3. Presents the Mission Statement at each meeting.
4. Tracks and documents member activities for each meeting including:
 - a. Member's Guests
 - b. Absences, Lates and Early Departures
 - c. All referrals, Given and Recieved.
 - d. Keep minutes and record ideas, suggestions and challenges at the meetings.
5. Gives monthly report to all members on all tracked activities.
6. Distributes all absence and fee due letters to the Treasurer when applicable.
7. Updates group on application status of potential members.
8. Shares equally with all Board Members in new member application interview and vote in process.
9. Has the power of one single vote in the Board Meeting.

TREASURER:

1. Responsible for the maintenance, tracking and accounting of the financial records for the group.
2. Receives all payments, dues and any fees from group members.
3. Responsible for follow-up and collection of member's fees due.
4. Responsible for fund disbursements as needed.
5. Responsible for fund deposits into group bank account.
6. Creates and provides reports of financial standings to members of the Board.
7. Shares equally with all Board Members in new member application interview and vote in process
8. Has the power of one single vote in the Board Meeting.

End of by-laws